



FJATA AUDIT PRICING

Cost per Region	Region 1:	Bangladesh, China, HongKong, India, Vietnam	\$1475 - 1 MAN DAY \$2275 - 2 MAN DAYS
	Region 2:	Brazil, Italy, Mexico, Phillipines, United States	\$2250 - 1 MAN DAY \$3550 - 2 MAN DAYS
	Region 3:	Guatemala, Korea, Malaysia, Thailand, Turkey	\$3050 - 1 MAN DAY \$5050 - 2 MAN DAYS

FJATA AUDIT FREQUENTLY ASKED QUESTIONS

What is the Scope of the Audit?	Labor, Health & Safety, Environment
Audit Man-Days	1-800 Employees - 1 DAY 801-2500 Employees - 2 DAYS
Will Sumerra Conduct the FJATA Audits?	NO, Sumerra <u>will not</u> conduct FJATA audits. Sumerra is only the Administrator of the Audit Program. The audits will be performed by 3rd Party Auditing Firms which have approved FJATA auditors.
Who Can Pay the Audit Cost?	Typically it will be the Participating Factory that will pay. There maybe times when Participating Companies (vendors, manufacturers, importers, retailers or brands) have special arrangements with the factories and they may absorb the whole or partial cost of the audit. When those situations exist, Sumerra must be informed at the time of the audit request.
What Will the Participating Company Who Is Requesting the Factory Audit Pay?	NOTHING - They will receive the Complete Audit Report (Executive Summary, Scorecard, CAP, Updated CAPS at 30, 60 & 90 days) at <u>no cost</u> .
What Costs Are Included in the Audit Price?	Audit Payment to 3rd Party, T&E Cost of the Audit, Sumerra Audit Management Fee
What is Included in the Sumerra Fees?	Auditor Selection & Quality Review Audit Management Process: Scheduling, Invoicing, Audit Verification Review CAP Creation, Basic Factory Guidance, CAP Remediation Progress Reporting (30, 60, 90 days desktop reviews)

What Are the Deliverables?	Complete Audit Report (Executive Summary, Scorecard, CAP, Updated CAPS at 30, 60 & 90 days)
Can Participating Customers Share the Audit Reporting and CAP Progress Report with Their Customers FREELY?	YES, all parts of the reporting can be shared with customers. Customers will be able to receive complete 30, 60, 90 Day desktop review progress reports on the factory's remediation progress.
Can Participating Customers Share the Audit Reporting and CAP Progress Report with Their Competitors?	NO, the FJATA Audit Program <u>does not</u> allow free sharing among competitors.
When Does a Sharing Fee APPLY?	Any participating company that did not request an audit at a factory that has undergone the FJATA audit and is not a customer of the original requesting company will need to pay the SHARING FEE.
What is the AUDIT SHARING FEE?	\$475 - Deliverables will be: Audit reporting and CAP Remediation Progress (30, 60, 90 day review), and ability to ask/answer questions about audit, scoring, questions, context, etc.
How Does An Auditor Get Approved to Conduct FJATA Audits?	Auditors must attend a special training for FJATA Audits which will be administered by Sumerra. The training will cover the FJATA Audit Tool, FJATA Audit Protocols, and FJATA Labor, Health & Safety and Environmental Standards.
Can Sumerra Provide Database Capability?	YES, Sumerra has a web based Compliance database - SUMO. It is a specially developed Compliance Database that will allow companies to manage all of their compliance activities and make smarter sourcing decisions.
What is the Cost of SUMO?	\$175/Month or \$1900/Year
What Are SUMO's Deliverables?	Ability to See, Store and Share Audits and CAP Progress with Clients, Ability to see detailed audit plans, schedules & communication, Visibility to Factory Profiles Access to Factory Reports (audit process through time, CAP progress, trend analysis), Access to Supply Chain Reports (audit scores by factory segmentation including type, location, size, etc., trend analysis, etc.) Visibility to Factories with Completed audits (allowing ability to choose to do business with factories that do not need another audit - reducing audit fatigue)
Is it Possible to Arrange a DEMO Presentation of SUMO?	ABSOLUTELY, just email FJATA@Sumerra.com to arrange your DEMO.